

AGM - 8 JULY 2022

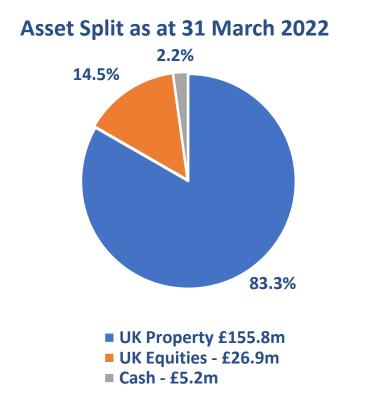
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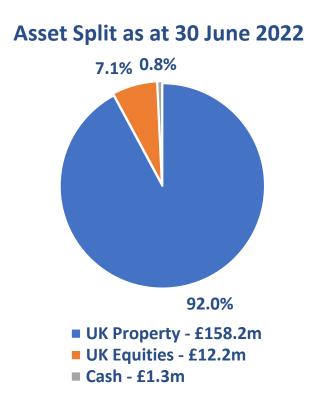
- OVERVIEW
- UPDATE All data 30 June 2022 unless otherwise stated
- VIP PROPERTY PORTFOLIO
- VIP EQUITY PORTFOLIO

OVERVIEW

- VIP has now completed transition to a direct Property Investment Trust
- VIP comprises 94% in UK direct Property and 6% in one Property Equity (at 8 July)
- Strong track record of outperformance of our benchmark MSCI Quarterly Property Index
- Delivers long-term above average real returns from a well spread portfolio
- Long, Strong, Indexed Property Income streams
- Single let properties on full repairing and insuring leases
- Strategic insight and decisive action as property subsectors change
- Speed of purchases and sales compared to competitors
- Managed by OLIM Property Limited Matthew Oakeshott & Louise Cleary with long-standing advisers

VIP UPDATE





Source: BNP Paribas. Data 31 March 2022 & 30 June 2022

VIP BORROWINGS CHANGES IN INTEREST RATES AND MATURITIES

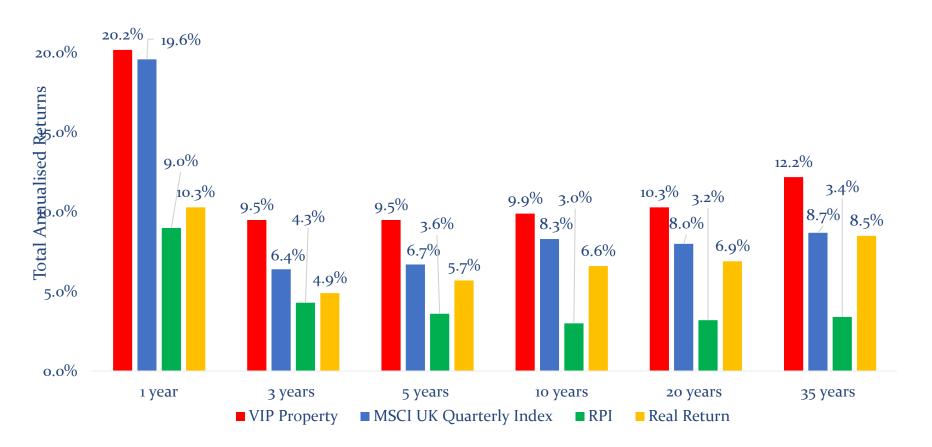
	31 March 2019	31 March 2020	7 January 2021	31 March 2021	31 March 2022	30 June 2022
Total	£50,000,000	£72,000,000	£72,000,000	£57,000,000	£57,000,000	£50,000,000
Interest Payable (%)	£4,156,000 8.3%	£4,834,000 6.7%	£4,834,000 6.7%	£3,220,000 5.6%	£3,220,000 5.6%	£1,891,000 3.8%
Maturity Years	5.8	5.4	4.6	7.2	6.2	8.8

VIP PROPERTY PORTFOLIO TO 31 MARCH 2022

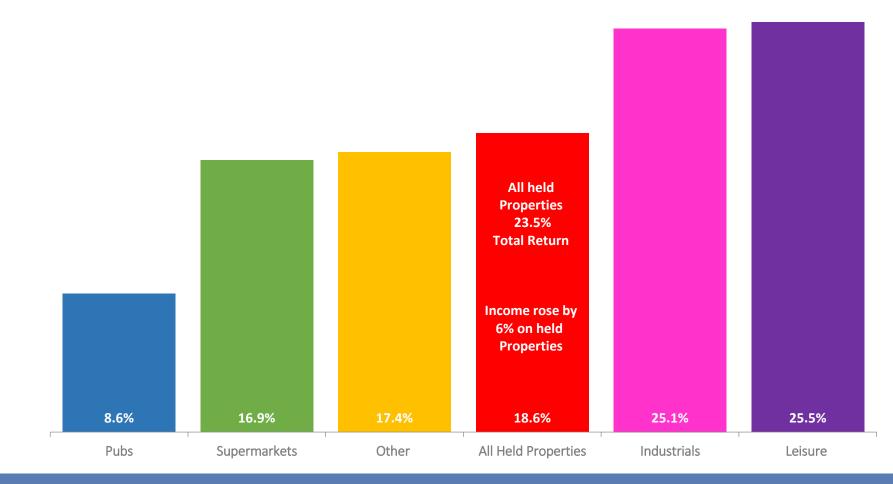
- Total Return March to March 20.2%
- Total Returns between 10% and 12% a year over the past 3, 5, 10, 20 & 35 years with Total Returns above the MSCI averages over all these periods
- Real Returns above Retail Price Index **10%** over the year
- Real Returns between **5%** and **9%** over 3 to 35 years

VIP PROPERTY PORTFOLIO PERFORMANCE RECORD OVER 35 YEARS TO 31 MARCH 2022

25.0%



PROPERTY PORTFOLIO VALUATION UPLIFT ON HELD PROPERTIES MARCH 2021 TO MARCH 2022



PROPERTY PORTFOLIO

PORTFOLIO SUMMARY		31 March 2022
Portfolio Value:	£152,200,000**	£155,478,000*
Contracted Income:	£8,230,494	£8,339,944
Total Number of Properties:	41	43
Contracted income as a % of Portfolio Value:	5.4%	5.4%
Total Number of Tenants (the Portfolio is 100% let):	41***	43
Contracted Indexed Income:	95.7%	95.8%
Weighted Average Unexpired Lease Term: If all tenants exercise break options:	20.0 years 12.6 years	19.8 years 12.8 years
Annual Total Return March to March:	-	20.2%
MSCI Quarterly Index	твс	19.6%

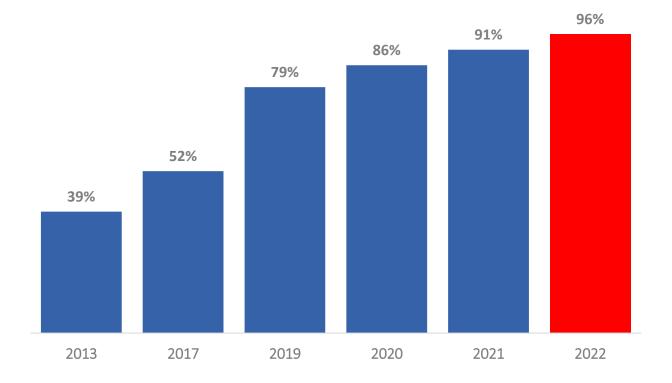
*Savills Valuation 31 March 2022 note this figures does not include £6m committed at Alnwick Hotel Development

**At 30 June 2022 note this figures does not include £6m committed at Alnwick Hotel Development

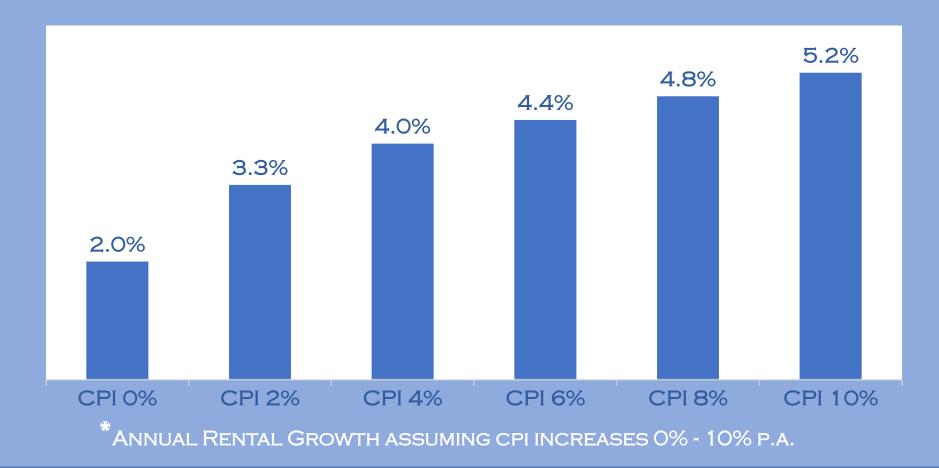
***The Premier Inn tenancy at Alnwick has not been included as it only An Agreement for Lease – the lease will complete on practical completion of the development due August 2022

% OF CONTRACTED INCOME INDEXED

AT 30 JUNE 2022



FORECAST AVERAGE ANNUAL RENTAL INCOME GROWTH* % OVER FIVE YEARS



PROPERTY PORTFOLIO - AT 30 JUNE 2022

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INDUSTRIALS



PUBS

OTHER (CARAVAN PARK & LIBRARY)



- 13 Properties £51.9m
- 30% of Contracted Rent £2.5m
- WAULT* 11.1 Years
- Indexed 86%



- 9 Properties £41.0m
- 29% of Contracted Rent £2.4m
- WAULT* 8.9 Years
- Indexed 100%



- 10 Properties £20.3m
- 15% of Contracted Rent £1.2m
- WAULT* 22.4 Years
- Indexed 100%



- 2 Properties (3 Tenants) £13.5m
- 9% of Contracted Rent £0.7m
- WAULT* 10.9 Years
- Indexed 100%

ROADSIDE

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LEISURE - HOTELS

LEISURE – BOWLING



Indexed 100%

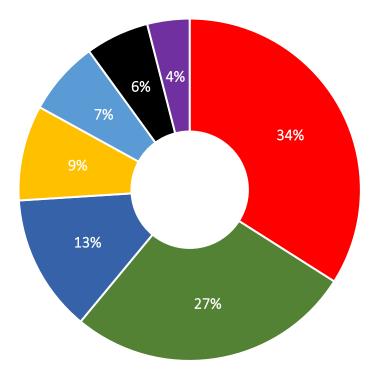
- Indexed 100%

- Indexed 100%

*Weighted Average Unexpired Lease length if all break options exercised **Alnwick Premier Inn under construction with development due to complete end of August

SECTOR WEIGHTING % CAPITAL VALUE AT 30 JUNE 2022

- Industrials 34%
- Supermarkets 27%
- Pubs 13%
- Other (Caravan Park & Library) 9%
- Roadside 7%
- Hotels 6%
- Leisure (Bowling) 4%



TOP 10 PROPERTY HOLDINGS BY CAPITAL VALUE AT 30 JUNE 2022

Property	Tenant	Sector	% of Portfolio by Capital Value
Newport Isle of Wight	Marks and Spencer	Supermarket	8%
Dover	Park Resorts	Caravan Park	8%
Garstang	Sainsbury's	Supermarket	6%
Catterick	Premier Inn	Hotel	5%
Aylesford	Kier	Industrial	5%
Milton Keynes	Winterbotham Darby	Industrial	5%
Gloucester	H.M. Government	Industrial	4%
Fareham	Local Authority	Industrial	4%
Stoke on Trent	MKM Building Supplies	Industrial	3%
Chester	MKM Building Supplies	Industrial	3%
Total			51%

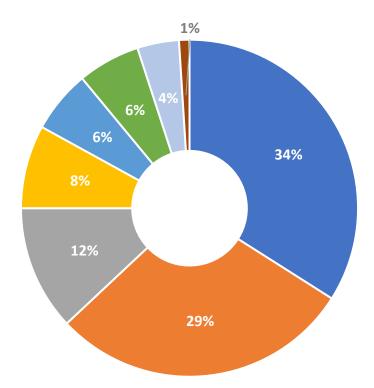
PROPERTY PURCHASES AND SALES SINCE MARCH 2019 AT 8 JULY 2022

Year March to March	Purchases	No. of Properties	Sales	No. of Properties
2019/2020	£10,800,000	5	£9,200,000	5
2020/2021	£17,600,000	7	£4,750,000	2
2021/2022	£63,430,000	14	£3,280,000	2
2022/2023	£11,340,000 (Exchanged - Completion August)	1	£3,300,000	2
Total	£103,170,000	27	£20,530,000	11

BY REGION % CAPITAL VALUE AT 30 JUNE 2022

South East - 34% (9 Properties)

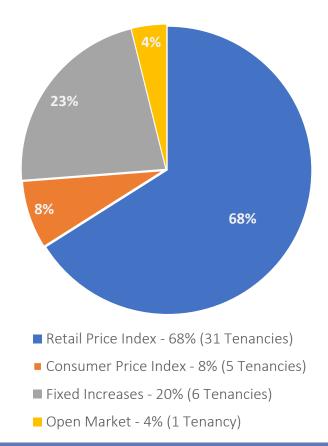
- North 29% (13 Properties)
- South West 12% (5 Properties)
- Scotland 8% (5 Properties)
- East Anglia 6% (3 Properties)
- Midlands 6% (3 Properties)
- London 4% (2 Properties)
- Wales 1% (1 Property)



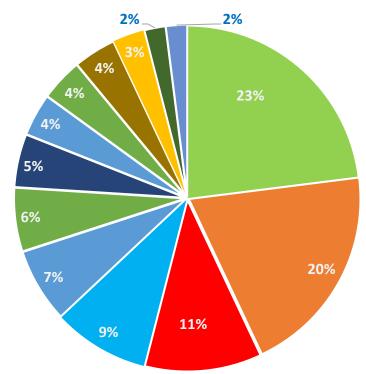
CONTRACTED INCOME BY TENANT % AT 30 JUNE 2022

Marks & Spencer	14%	
Co-operative Group	9%	
Stonegate	9%	
Sainsbury's Supermarkets	8%	
H.M. Government	7%	
Park Resorts	7%	
Local Authorities	6%	
Ten Entertainment Group	5%	
Kier Group	5%	
MKM Building Supplies	5%	
Premier Inn	4%	
Winterbotham Darby	4%	
Shepherd Neame	4%	
BP Oil Uk	2%	
Greene King	2%	
A.F. Blakemore	2%	
Brake Brothers	2%	
Arla Foods	2%	
Halfords	1%	
Tesco	1%	
Screwfix	1%	

RENT REVIEW PATTERN BY CONTRACTED RENT 96% INDEXED INCOME



RENT REVIEW PATTERN BY CONTRACTED RENT



- Retail Price Index (2%-4%) 11 Tenancies 23%
- Retail Price Index (1%-3%) 5 Tenancies 11%
- Retail Price Index (3%-7%) 1 Tenancy 7%
- Consumer Price Index (0%-5%) 1 Tenancy 5%
- Open Market 1 Tenancy 4%
- Consumer Price Index (1%-3%) 4 Tenancies 3%
- Retail Price Index (0%-6%) 1 Tenancy 2%

- Fixed (various 1.95%-3%) 6 Tenancies 20%
- Retail Price Index (Uncapped) 5 Tenancies 9%
- Retail Price Index (1.5%-4%) 1 Tenancy 6%
- Retail Price Index (0%-15%) 3 Tenancies 4%
- Retail Price Index (1% 2.5%) 1 Tenancy 4%
- Retail Price Index (1.5%-3.5%) 1 Tenancy 2%

VIP UK EQUITIES HOLDINGS AT 31 MARCH 2022

Property Backed Equities		Value (£m)	Percentage
BMO Real Estate Investments		£6.7m	25.1%
Urban Logistics		£4.8m	17.7%
Tritax Big Box REIT		£4.2m	15.8%
Warehouse REIT		£3.3m	12.2%
Real Estate Credit Investments		£3.0m	11.2%
Residential Secure Income REIT		£2.7m	10.1%
PRS REIT		£2.1m	8.0%
	Total	£26.8m	100.0%

Source: BNP Paribas. Data to 31 March 2022

VIP UK EQUITIES HOLDINGS AT 30 JUNE 2022

Property Backed Equities	Value	%
BMO Real Estate Investments	£12,200,000	100%

Source: BNP Paribas. Data to 30 June 2022

LONG, STRONG, INDEXED PROPERTY INCOME ²¹

VIP UK EQUITIES TRANSACTIONS 1 APRIL 2022 – 30 JUNE 2022

	Property Backed Equities	Value
Purchases	BMO Real Estate Investments	£6,900,000
Total		£6,900,000
	Property Backed Equities	Value
Sales	PRS REIT	£2,100,000
Sales	Real Estate Credit Investments	£3,000,000
Sales	Residential Secure Income	£2,500,000
Sales	Tritax Big Box REIT	£3,900,000
Sales	Urban Logistics REIT	£4,800,000
Sales	Warehouse REIT	£3,200,000
Total		£19,500,000

Source: BNP Paribas. Data to 30 June 2022

CONCLUSION

- VIP's safe, long let indexed Property Portfolio should prove resilient
- Stay on the right side of structural change
- Stick to strong tenants at affordable rents on long index-linked leases
- VIP has outperformed in previous turbulent times as shown by the Property Record Table Page 22 Annual Report
- Aim to deliver long term above average real returns (benchmark MSCI UK Quarterly property Index)

LONG, STRONG, INDEXED PROPERTY INCOME ²³

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- Data: All data is for periods ended 30 June 2022 unless otherwise stated.
- Contact: louise.cleary@olimproperty.co.uk, matthew.oakeshott@olimproperty.co.uk, patrick.harrington@olimproperty.co.uk
- Telephone: 020 7846 3252
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